

To
Department of Corporate Services,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1,
G Block, Bandra Kurla Complex, Bandra,
Mumbai – 400051

Date: May 29, 2026

Dear Sir/Madam,

Sub.: Intimation under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”) – Investor Presentation.

Ref.: TRIDENT TECHLABS LIMITED (Scrip Code: TECHLABS)

Pursuant to the provisions of Regulation 30 of the SEBI Listing Regulation, we are enclosing herewith a copy of the Investor Presentation on Audited Standalone and Consolidated Financial Results of the TRIDENT TECHLABS LIMITED for the half year and year ended March 31, 2026.

This investor Presentation is also being uploaded on the company’s website at <https://www.tridenttechlabs.com/regulation>

We request you to take note of the same.

Thanking you,

FOR, TRIDENT TECHLABS LIMITED

PRAVEEN KAPOOR
MANAGING DIRECTOR
DIN: 00037328

DATE: May 29, 2026

PLACE: New Delhi

Enclosure: Investor Presentation

Trident Techlabs Limited
(Formerly Known as Trident Techlabs Pvt. Ltd.)
White House, 2nd Floor,
1/18-20, Rani Jhansi Road
New Delhi-110055 (India)

Tel.: +91-11-61811100-11 Fax: +91-11-23629287

E-mail: compliance@tridenttechlabs.com, www.tridenttechlabs.com



Computer security, cybersecurity or information technology security (IT security) is the protection of systems and networks from information disclosure, damage to their software, or electronic data, as well as from the disruption or misdirection of the

TRIDENT TECHLABS LIMITED

Empowering Technology

Computer security, cybersecurity or information technology security (IT security) is the protection of computer systems and networks

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Investor Presentation



Investment Highlights



25+ Years deep-tech operator with four scalable verticals

Single business until 2018, now structured as Power Solutions, Engineering Solutions (ESG), Cybersecurity, and Semiconductor.

Recurring-revenue model with a services-led pivot

Perpetual software licences carry 5–10 year AMC tails, with the industry shifting toward subscription. The deliberate move from product reseller to solution provider targets higher-margin, stickier revenue across the core verticals.

Recent Order Book wins

₹71.73 crore DRDO order the largest defence contract in the company's history. KSEB (₹26.95 cr) and BEML (₹4.01 cr) both added in FY26.



Anchored by long-tenured OEM relationships

Siemens EDA 16+ years, Cadence/MSC 13+ years, Eaton (Cym software) 25 years. Trident has durable distributorships with defensive pricing power.

Semiconductor Foray without fab capex

Techlabs Semiconductor is positioned across India's semiconductor build-out via an MoU with Kaynes Semicon, with DO-254 avionics/space compliance already a 15-year revenue stream at the parent.

Industry -leading positions in core products.

CYME commands ~80–90% share of Indian power distribution utilities and Primtech ~70–80% of EHV substation design, reinforced by a near-monopoly in utility system integration.

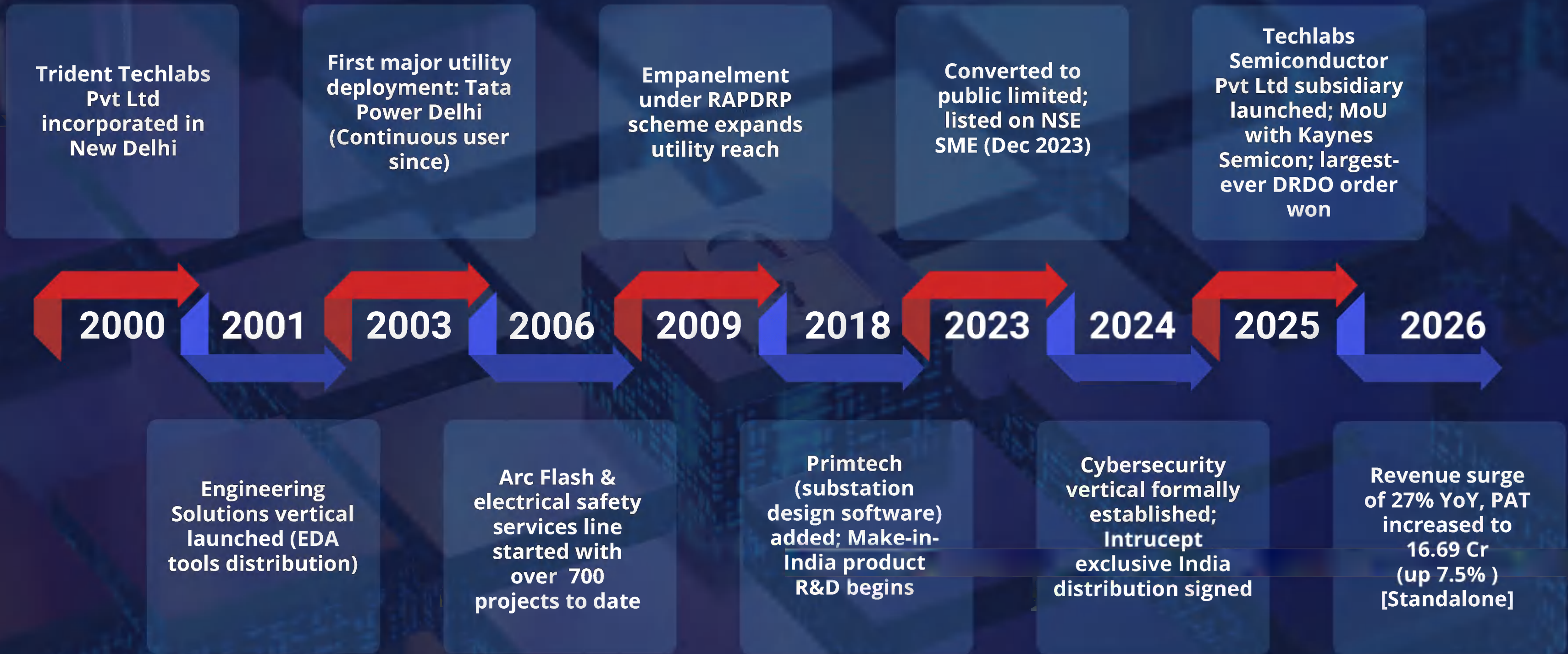
Company Snapshot



Trident Techlabs is an engineering and technology services company, set up in 2000 to bring international design and simulation tools to Indian power utilities, defence labs, and the electronics industry.

The company serves a customer base that is concentrated in India's strategic sectors: state-owned power utilities, DRDO laboratories, ISRO and space agencies, public-sector undertakings, the three armed services, and a growing private-enterprise tail. International revenue is generated through Bangladesh, Nepal, Sri Lanka, Vietnam, the GCC, and Southeast Asia.

25 Year Strategic Evolution



Business Model: Four Verticals

Power Solutions Group (PSG)

Distribution & transmission planning software, System integration, Arc flash safety, Indigenous hardware



Engineering Solutions Group (ESG)

EDA tools (Siemens), CAE tools (Cadence/Hexagon), Reliability & academic software



Cybersecurity

SOC, Application security, Threat intelligence, Encrypted-traffic monitoring, Secure end-point management



Techlabs Semiconductor

ASIC design, FPGA design, SoC design, and advanced semiconductor engineering solutions



SOFTWARE PARTNERSHIPS



CYME

- **Principal:** Eaton, USA
- **Use case:** Distribution and T&D network analysis, Cable Ampacity Calculation
- **India market share:** 80-90% (utilities)



SKM PowerTools

- **Use case:** Distribution Reliability, Arc Flash Evaluation, Auto Coordination, DC System Analysis, GroundMat
- **India market share:** 20-30%



Primtech

- **Use case:** EHV substation design, CAD Models, Project & Model Management, Sag and Clearance Calculation
- **India market share:** 70-80%



ORIGO

- **Use case:** PhaseID System, URD Probe, G3 Field Probe, Lineman & Handheld Manual Probe
- **India market share:** Niche

Services

System studies (T&D and industrial)

Substation and earthmat design

Arc flash safety

Cable thermal analysis

DER integration (solar, BESS, EV charging)

Software integration with SAP, GIS, AMR, SCADA-DMS

Power Solutions: Customers & Growth Levers

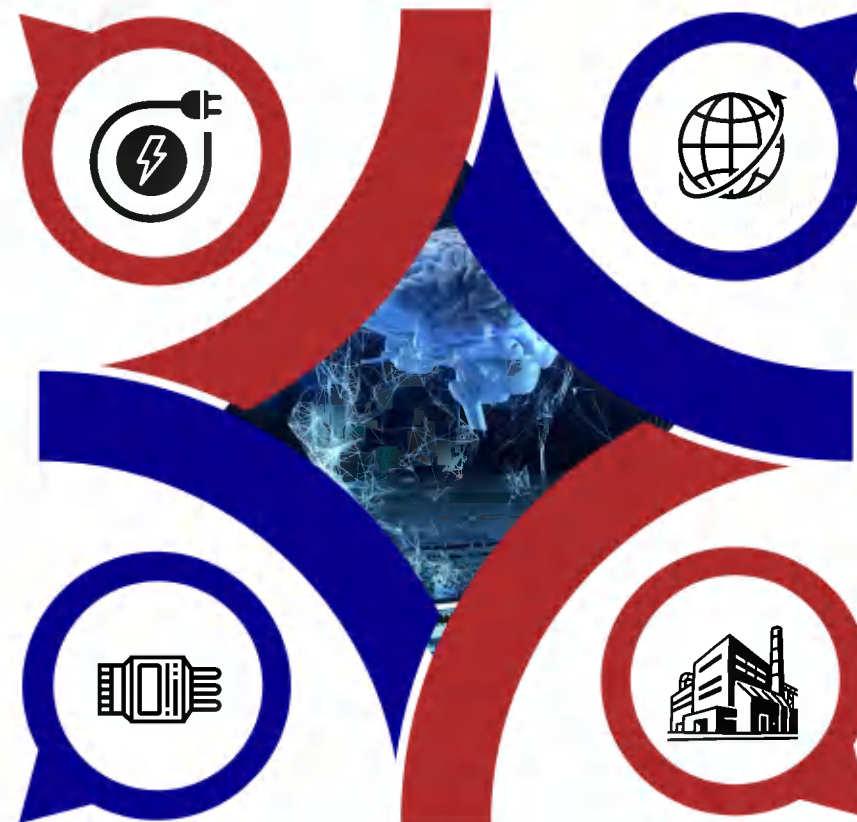
Customer base

Private utilities:

Adani, Tata Power, Tata Power Delhi (continuous user since 2003), Torrent Power, CESC, BYPL Delhi, Noida Power.

State boards & central PSUs

MSEB / Mahavitaran, MPEB, Kerala Power, Karnataka Power Central Electricity Authority, GETCO, PGCIL, BHEL, India Smart Grid Forum.



International

Bangladesh (Dhaka Power Distribution Co., Dhaka Electricity Supply Co., BREB), plus Nepal, Sri Lanka, Vietnam

Industrial (arc flash)

Cummins, Colgate-Palmolive, Syngenta, plus hundreds of others

Growth drivers ahead

Overhead-to-underground cable conversion projects across Indian utilities (drives CYMCAP services demand).

Distribution automation in tier-2/3 cities. Global majors (Siemens, ABB, Schneider) are priced out at the small-substation tier; the under-served network depth across states is the addressable market.

DER integration: rooftop solar, BESS, windmills, and EV charging all require new planning tools. Utilities lack in-house planning manpower → multi-year outsourcing opportunity (recurring services)

Market Size & Scope

India Smart Grid Infrastructure:

The market is projected to reach \$2.43 Bn by 2030, growing at a **13.24% CAGR** (Source: Nexdigm)

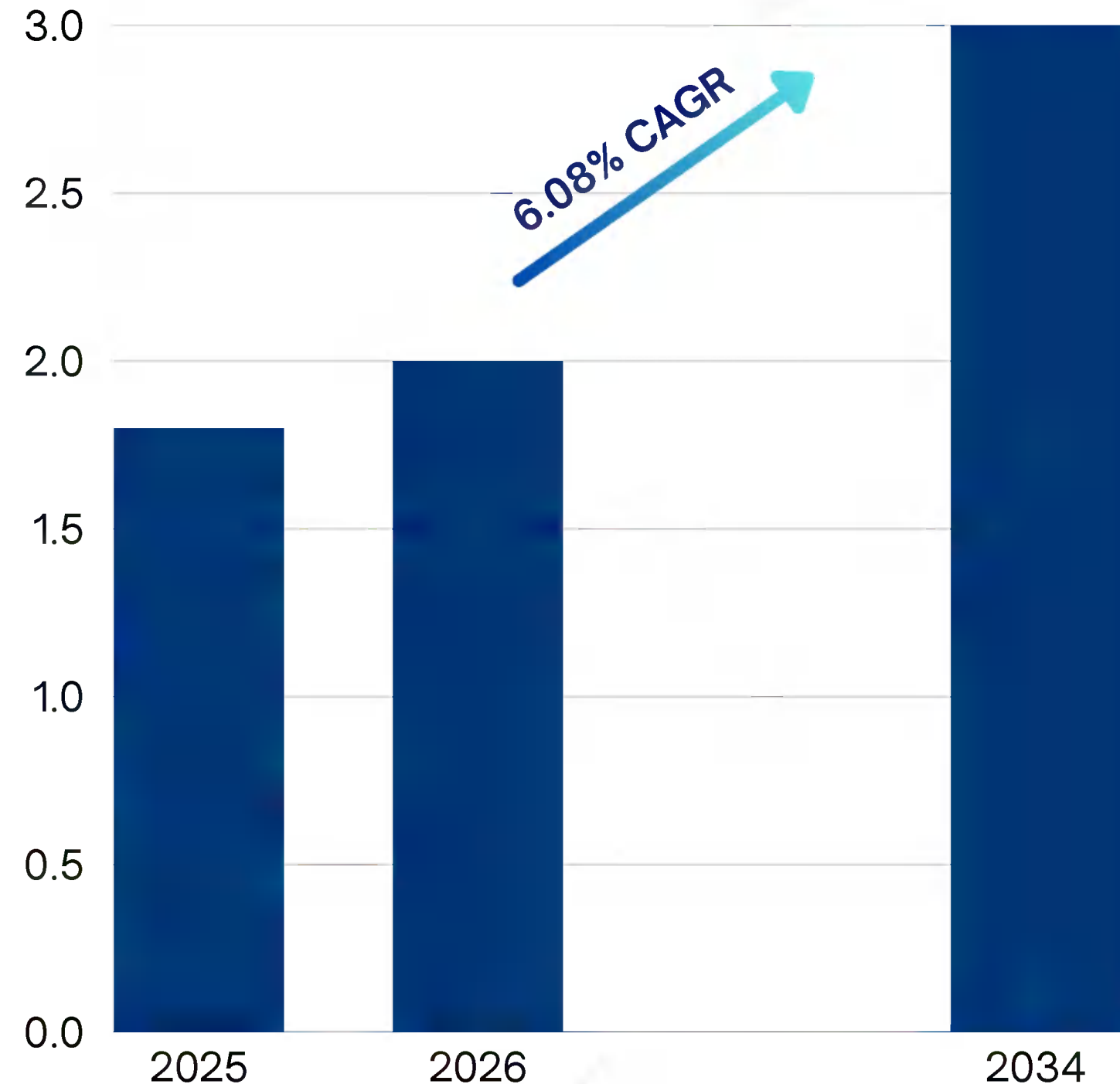


India is the fastest-growing distribution-automation market globally, growing at **~8.9% CAGR** through 2035 (Source: Fact.MR)

Underlying capex anchor: **₹9.1 trillion** T&D capex planned FY25–FY32 (India Ratings); RDSS scheme funding is actively flowing (₹3,970 cr released March 2025)

India Grid Automation Market

(USD Billion)



Source: IMARC

Phitech-1000



Trident's own Make-in-India phase-detection device, developed to accurately determine the connectivity of a low-voltage (LV) single-phase consumer to a 3-phase power distribution system and assign each consumer to one of the three phases. Developed over a period of 4-5 years, this multimeter-style hardware pairs with an In-House built mobile app, using Power-Line Communication.

Solves consumer-to-phase mapping - a problem for which most utilities have not maintained data for over 20-30 years

Engineering Solutions Group: OEM Stack

Share of ESG revenue

40%

EDA (Electronic Design Automation)

Share of ESG revenue

30%

CAE (Computer-Aided Engineering)

Share of ESG revenue

30%

Academics

OEM PARTNERSHIPS

SIEMENS

End-to-end IC design, from specs to layout

16+ years



Siemens EDA (formerly Mentor Graphics)

CADENCE

Multi-body dynamics, CFD, structural / fatigue

14 years



Cadence MSC (Hexagon CAE acquired by Cadence)

RELYENCE

Reliability analysis, MTBF, warranty prediction

Ongoing



Relyence

KEYSIGHT

IP data management for IC, photonics

Recently signed



Keysight

DEP

Specialised CAE toolset

Ongoing



DEP MeshWorks

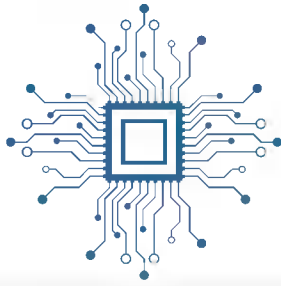
PSEVEN

Multi-CAE optimisation dashboard (auto sector)

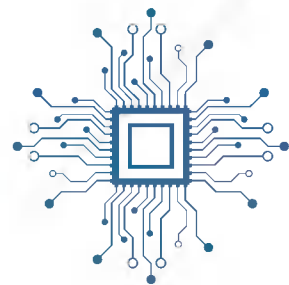
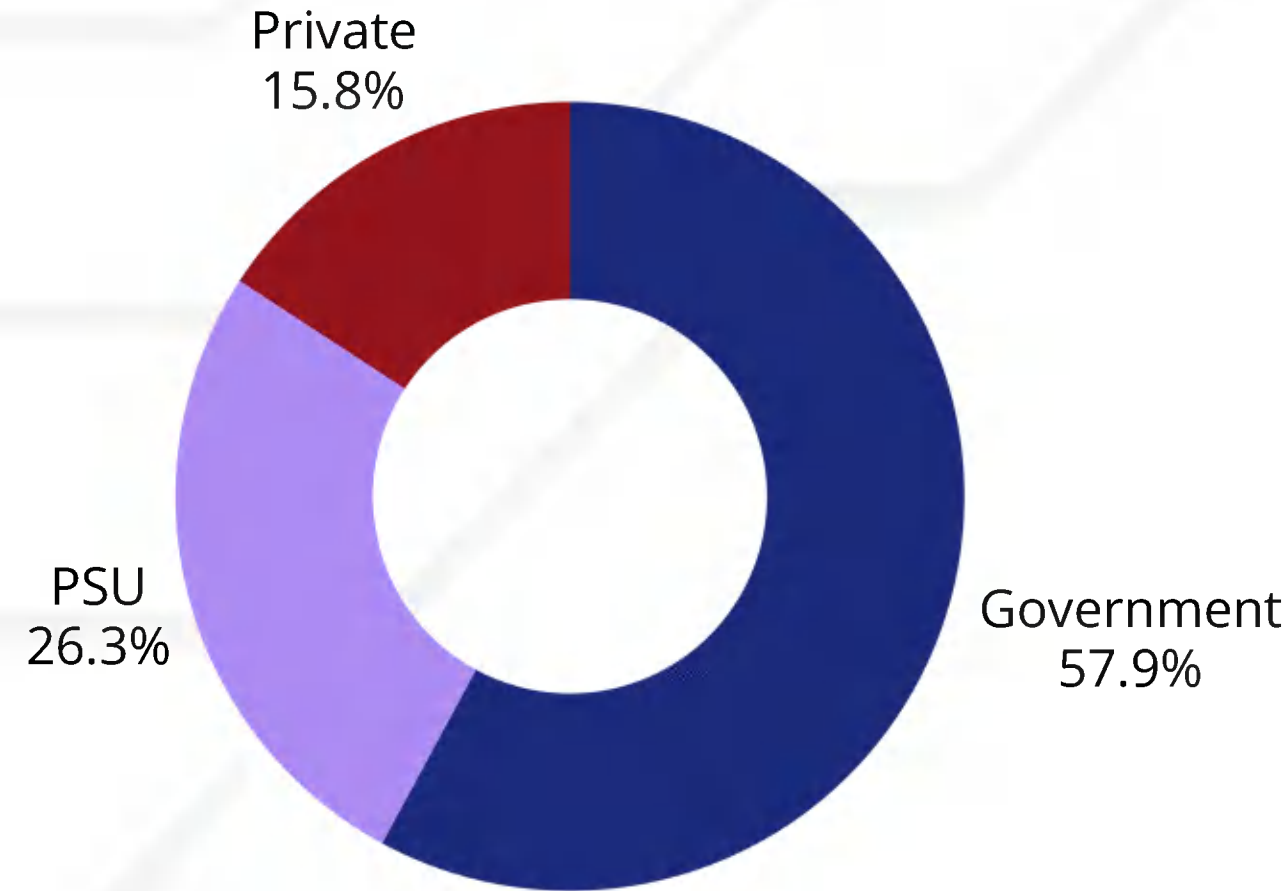
Ongoing



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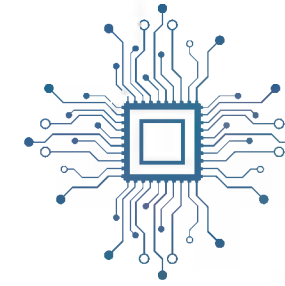


CUSTOMER MIX TODAY



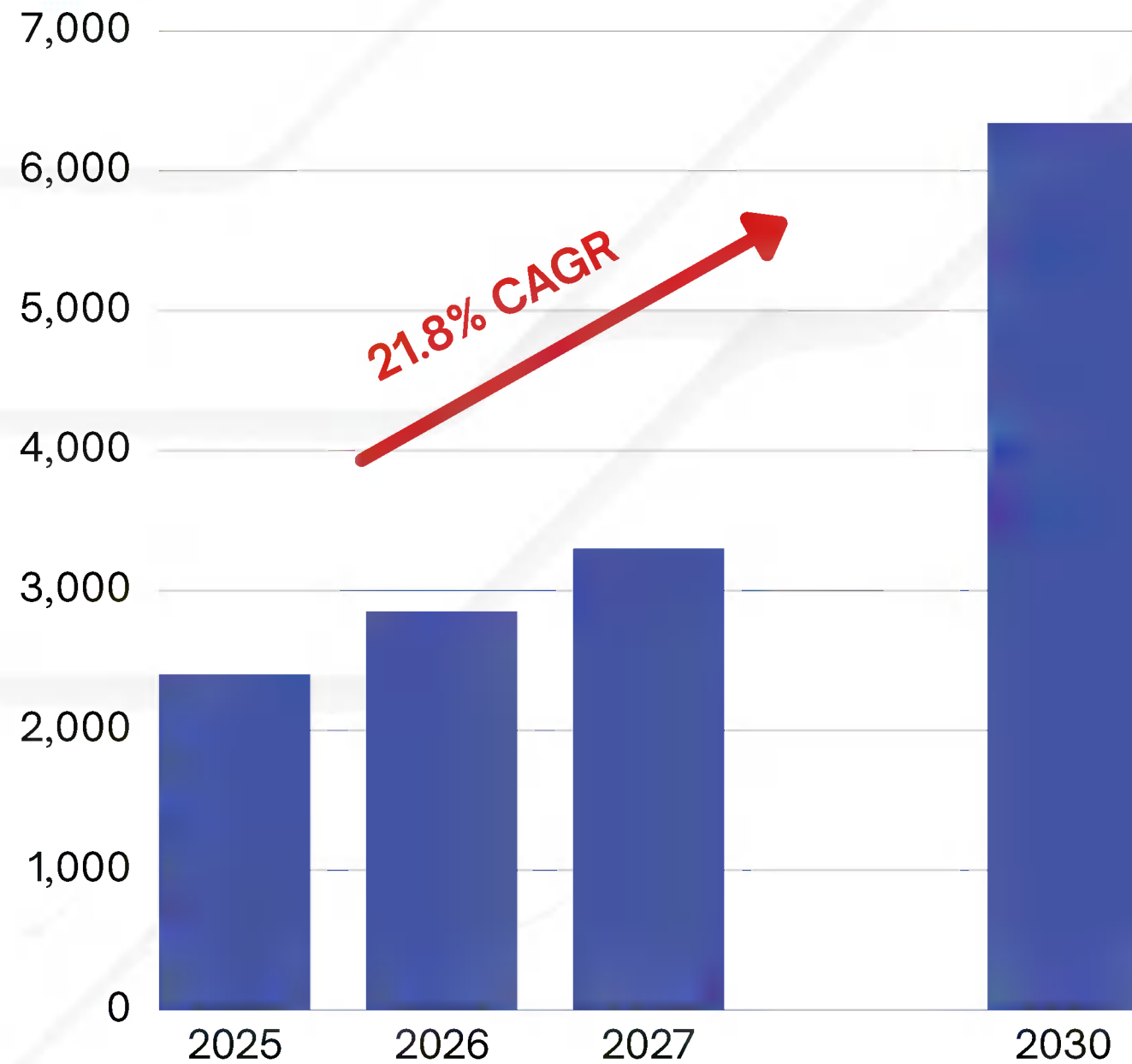
INDUSTRIES SERVED

Aerospace & Defence (DRDO labs, ISRO, NAL);
Automobile / EV; Industrial automation;
Telecommunications; Public sector (BHEL,
HAL, BDL); Academia.

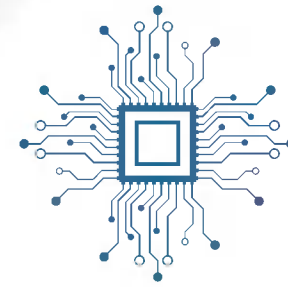


SERVICE OFFERINGS





The engineering software market in India is expected to reach a projected revenue of **USD 6,342 Mn** by 2030. (Source: Grand View Horizon)

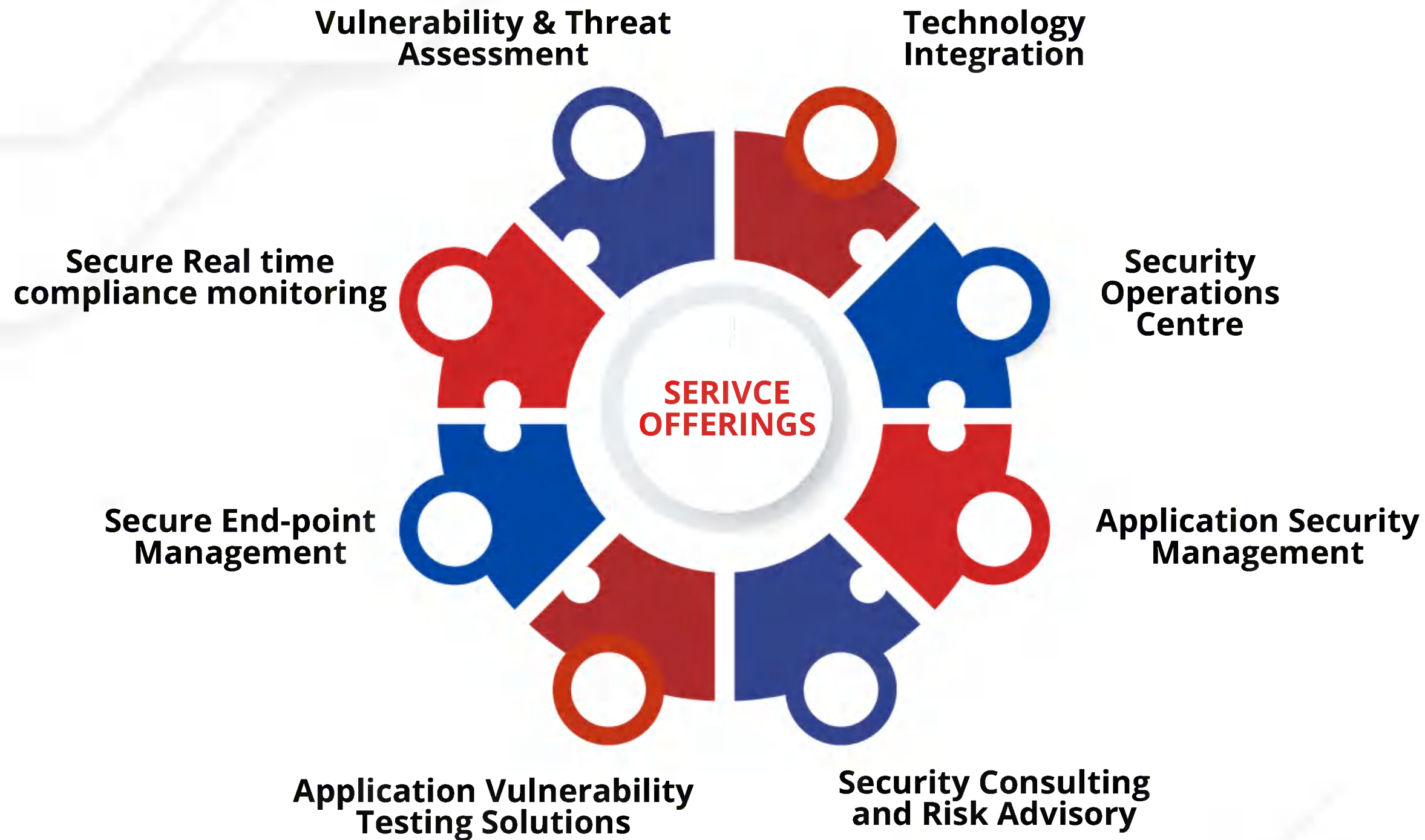


STRATEGIC DIRECTION : 3-5 Years

- Reseller to solution provider, where Trident enters at the problem-statement stage so RFQs are built around its solution rather than competing on a pre-specified bid.
- EV is the single largest private-market opportunity. Penetration is gradual because OEM tools must be customised to each EV company's existing environment; integration work is the bottleneck and also the moat once delivered.
- Subscription transition: Software licensing is shifting from perpetual to annual subscription, including in government contracts, providing recurring revenue.

Cybersecurity: Capabilities

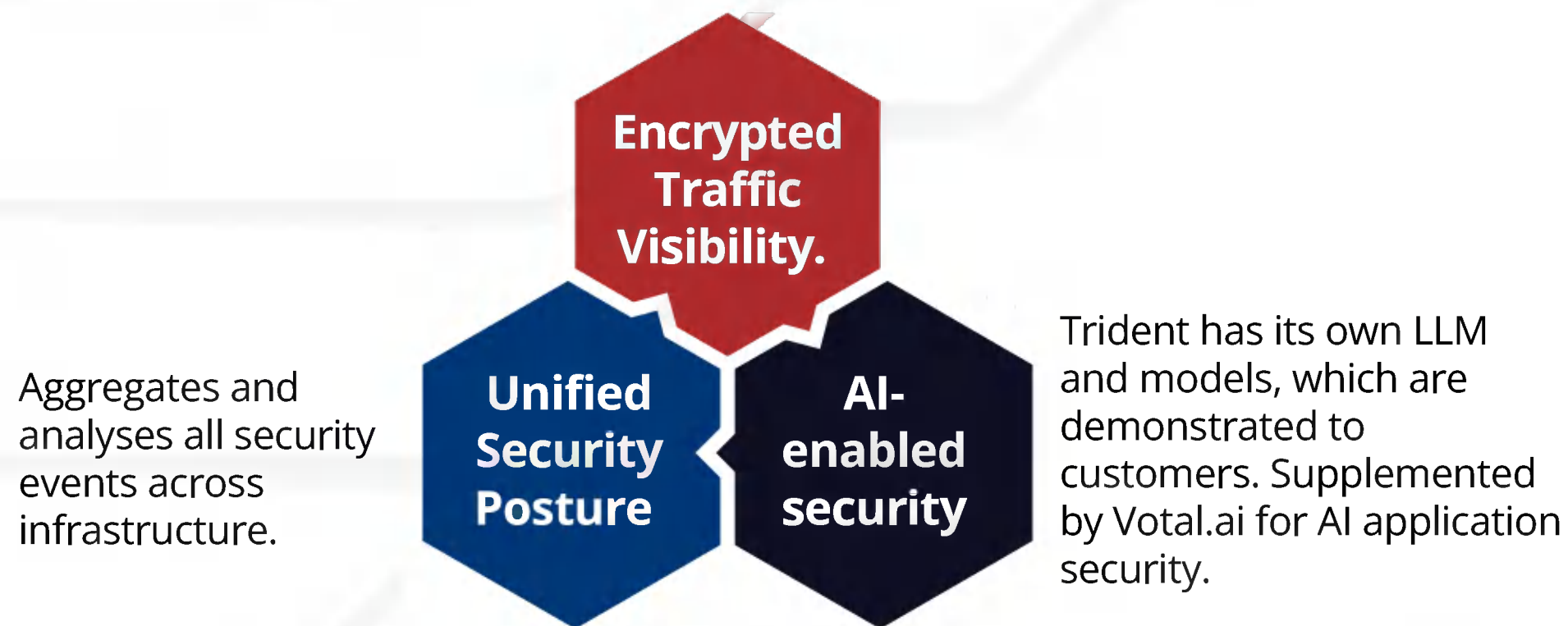
Techlabs provides a comprehensive suite of cybersecurity services to strengthen client's defenses and streamline compliance and maintenance.



Cybersecurity: Market Size and Positioning

Differentiated Solutions

Monitors and verifies traffic between encrypted endpoints which is directly relevant under RBI mandates on encrypted PII. Two to three POCs done & large account closures imminent.

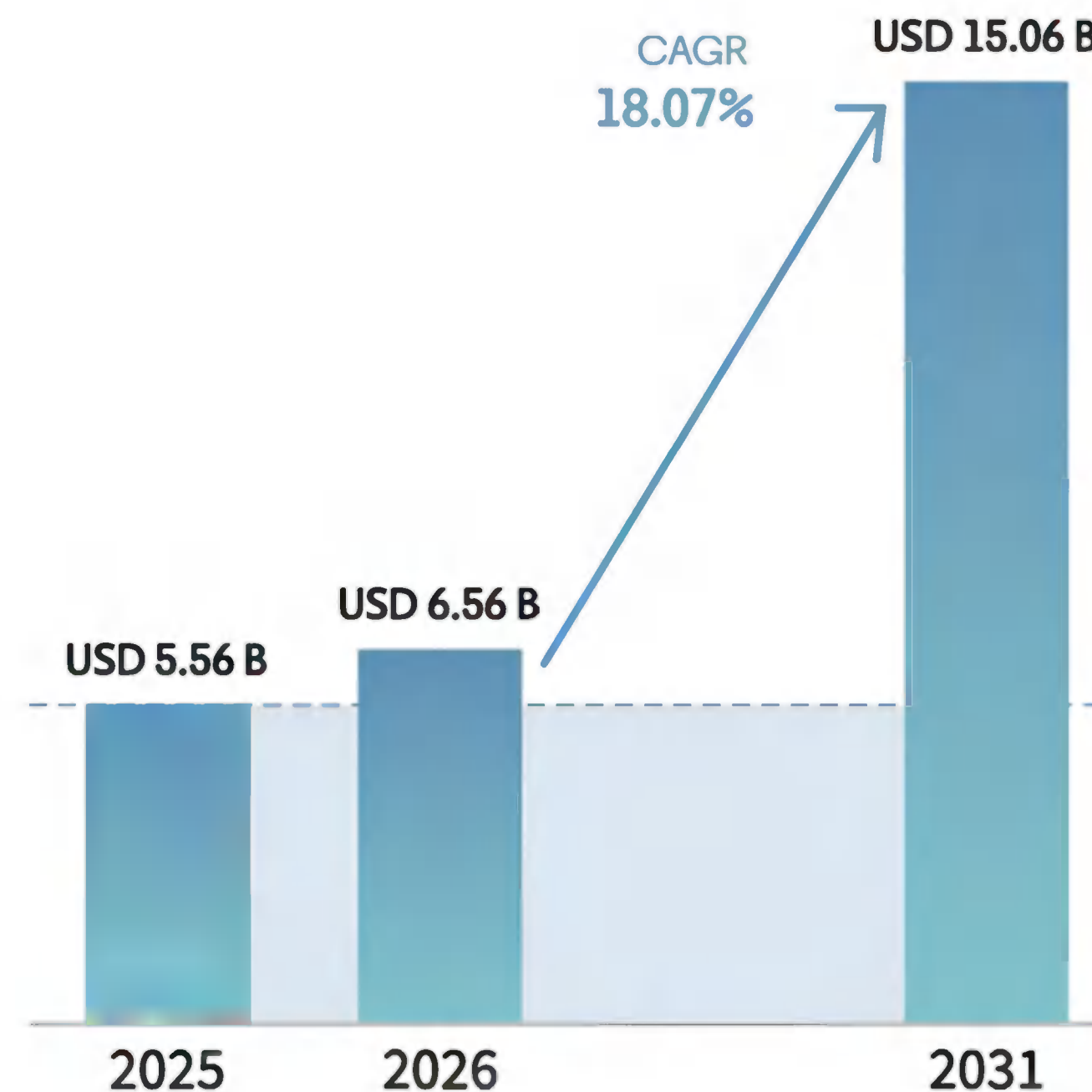


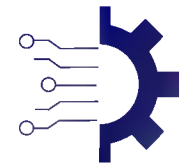
India Cybersecurity Market — The Tailwind

- Digital India and Enterprise Modernization Mandating Robust Cybersecurity Controls
- Over 60% of Indian organisations are investing in next-gen solutions: Zero Trust, XDR, MFA, VAPT, cloud protection
- By offering, solutions commanded 64.58% revenue share in 2025; services are on track for an 18.62% CAGR through 2031.

Indian Cybersecurity Market

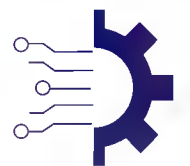
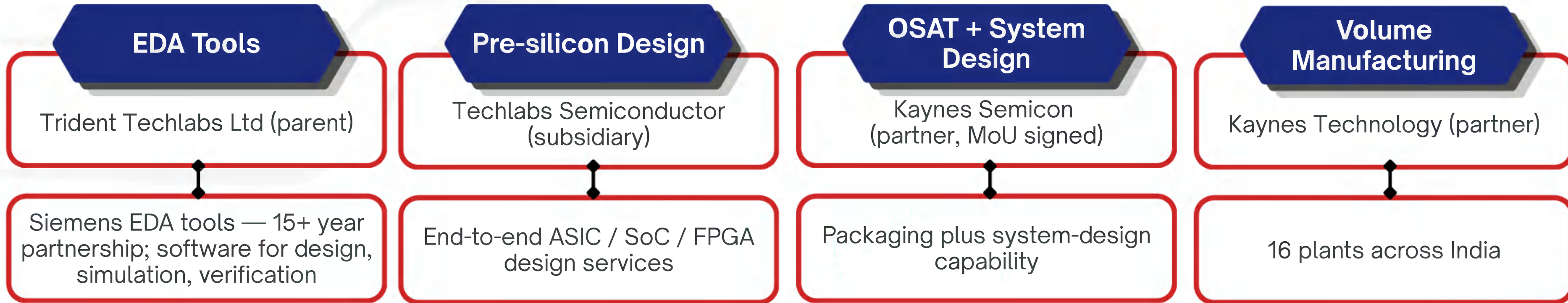
[Market Size in USD Billion]





THE STRATEGIC VISION IN ONE FRAME

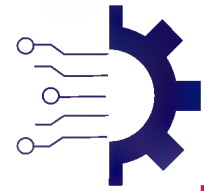
- Whichever stage of the chip-to-product journey a customer is at, Trident has a piece of the stack.
- The platform is built across the parent company plus partners:



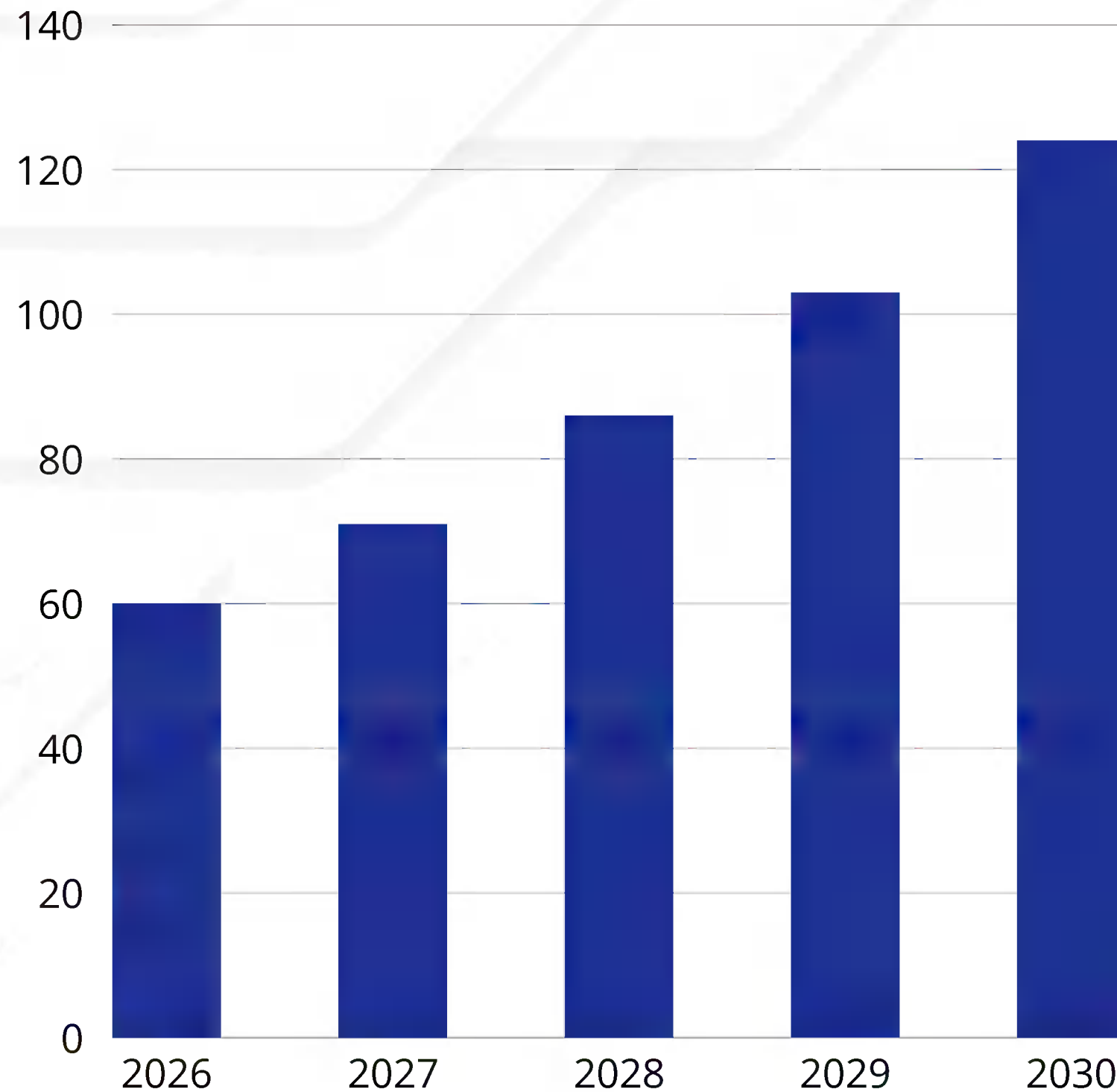
SUBSIDIARY STRUCTURE

Techlabs Semiconductor Pvt Ltd is a 100%-owned subsidiary, set up specifically to address two business lines:

- Semiconductor design services (engagement models: T&M, Fixed Fee / Turnkey, ODC)
- System design (focused on DRDO labs, ISRO/space, and Indian arms of Collins, Thales, Honeywell, Airbus, Boeing).



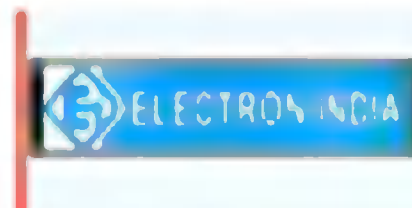
MARKET BACKDROP: Industry Size & Scope



\$110 Bn Opportunity

- Global semiconductor market projected to grow at **~12-14% CAGR**. Indian demand is expected to cross USD 110 billion by 2030. (Source: Invest India)
- India Engineering Software market: USD 2.4 billion (2024) → USD 7.4 billion (2030), **21.4% CAGR**. (Source: Grand View Research)
- Government investment in India semiconductor is currently concentrated on the OSAT / manufacturing side — Micron's plant inaugurated; Kaynes inaugurated; which is precisely the access layer for Trident.

Marquee Clients



Board & Leadership



Sharad Chandra Naithani

Chairman & Whole-Time Director
(36+ Yrs in Business Development & Banking; Client management, commercial negotiations)



Praveen Kapoor

Managing Director
(34+ years electrical engineering; international expansion lead)



Sanjay Gandhi

CEO, Techlabs Semiconductor
30 Years in EDA & Semiconductor Industry; 18 years at Mentor Graphics / Siemens)

Sukesh Chandra Naithani

Whole-Time Director, CEO & CFO
(35+ years in IT & Electronics ; ET India's Impactful CEO of the Year 2024; Chanakya Award 2025)



Tushar Borole

CTO (Power Solutions) & Whole-Time Director
(25+ years; power-system development)



George Anil D'Silva

CTO (ESG) & Whole-Time Director
(25+ years; semiconductor EDA specialist)



Board & Leadership



Sonam Bansal
Independent Director
(CA + CS + MBA Finance;
ex-JPMorgan, Citigroup,
Genpact)



Abhishek Yadav
COO, Power Solutions
(24+ years power
distribution)



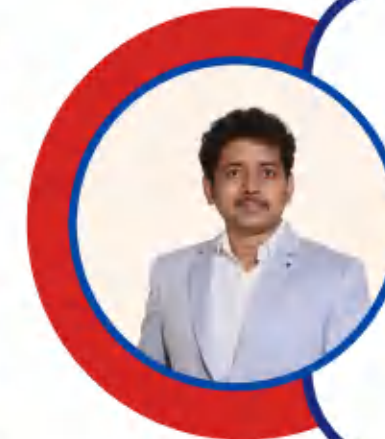
Dr. Subhash C Sati
President, Technology Management
(37 years DRDO)



Sandeep Ghansela
GM, Cybersecurity
(17+ years; CISSP +
Prince2)



Joe Basker
VP, Power Solutions International
(37 years corporate)



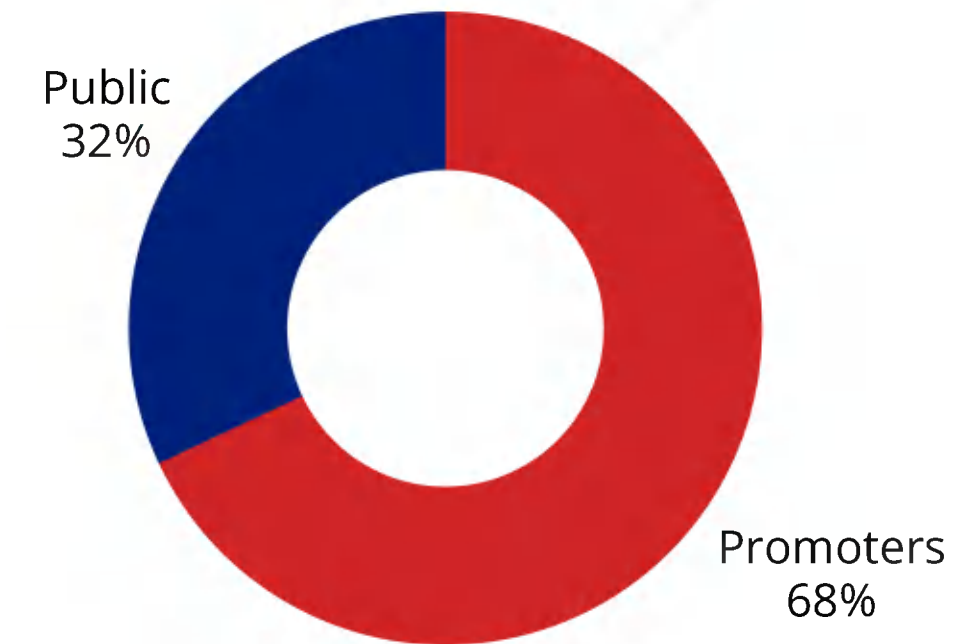
Prasanna Shankar
Associate VP, Academic
(20+ years Channel
Sales)

CDRE Ravi Malhotra
Consultant, Cybersecurity
(35 years Indian Naval
Forces, retired
Commodore)

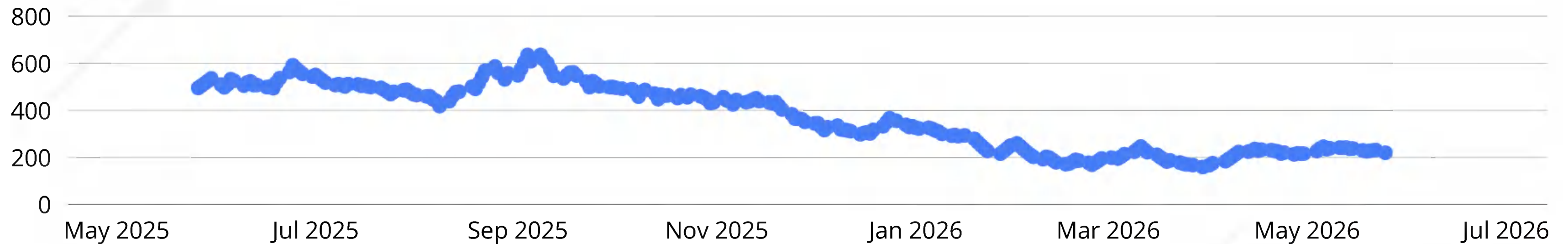
Capital Markets Profile

Share Price	219
Market Capitalization	379
No. of shares outstanding	1.73Cr
Face Value	10
52 Week High/Low	660/159

Shareholding Pattern



Share Price Data



Financials: Income Statement

<i>Particulars</i>	Standalone FY25	Standalone FY26	Y-o-Y	Consolidated FY25	Consolidated FY26	Y-o-Y
Revenue from Ops	76.57	97.08	26.80%	76.57	97.24	27.00%
EBITDA	19.44	20.53	5.60%	19.43	14.06	-27.6%
EBITDA margin	25.20%	21.00%		25.10%	14.30%	
PBT	15.52	16.69	7.50%	15.5	10.19	-34.2%
PAT	11.52	12.56	9.00%	11.5	6.07	-47.2%
EPS (₹)	6.66	7.27		6.66	3.51	-47.3%

(Figures in INR Cr)

Financials: Balance Sheet

Equity & Liabilities	FY25	FY26
Share Capital	17.28	17.28
Reserves & Surplus	40.8	51.63
Net Worth	58.08	68.91
Non-Current Liabilities		
Long-Term Borrowings	7.64	7.98
Long-Term Provisions	0.6	1.13
Current Liabilities		
Short-Term Borrowings	5.06	14.46
Trade Payables	11.6	8.2
Other Current Liabilities	3.95	3.38
Short-Term Provisions	4.18	2.02
Total	91.11	106.09

Assets	FY25	FY26
Non-Current Assets		
Property, Plant & Equipment	3.94	3.09
Non-Current Investment	0.22	2.43
Deferred Tax Asset	0.49	0.72
Long-Term Loans & Advances	0.33	6.19
Other Non-Current Assets	1.99	1.9
Current Assets		
Inventories	2.32	4.77
Trade Receivables	63.36	57.65
Cash & Bank Balances	6.48	19.1
Short-Term Loans & Advances	7.29	1.44
Other Current Assets	4.7	8.83
Total	91.11	106.09

(Figures in INR Cr)

STRATEGIC PRIORITIES — NEXT 24 MONTHS

01

Reseller → Solution Provider

- Shift the revenue mix from one-time product to recurring services and AMC, especially in Power (target: ≥50% services share) and ESG (subscription transition in government).

02

Make-in-India Product Push

- Scale Phitech-1000 in low-voltage utility networks.
- Launch Eaton-Trident Utility Automation Platform (July 2026) targeting under-served 33/11 kV substations.

03

Cybersecurity Pipeline Conversion

- Convert deals across defence, BFSI, and tri-services.
- Encrypted Traffic Visibility large-account closures targeted in H2 FY26 and FY27.

04

Semiconductor Subsidiary Activation

- Build niche capabilities (DO-254, ISO 26262, Emulation, Formal Verification) and convert MSA pipeline.
- Leverage Kaynes Semicon MoU for system-design contracts.

05

International Expansion

- Active proposals in 7 countries (Saudi Arabia, Oman, Nigeria, plus existing Bangladesh / Nepal / Sri Lanka / Vietnam).
- Dubai office as the GCC

06

Cross-Vertical Synergies

- Power × Cyber for utility OT security; ESG × Semiconductor for defence/aerospace;
- Cybersecurity × Power × Govt for SCADA hardening.

Awards, Recognitions & Certifications



- **ET India's Impactful CEO of the Year 2024** — Sukesh Chandra Naithani, CEO & CFO
- **Chanakya Award 2025** for National & International Achievers — Public Relations Council of India, Global Communication Conclave (Goa)

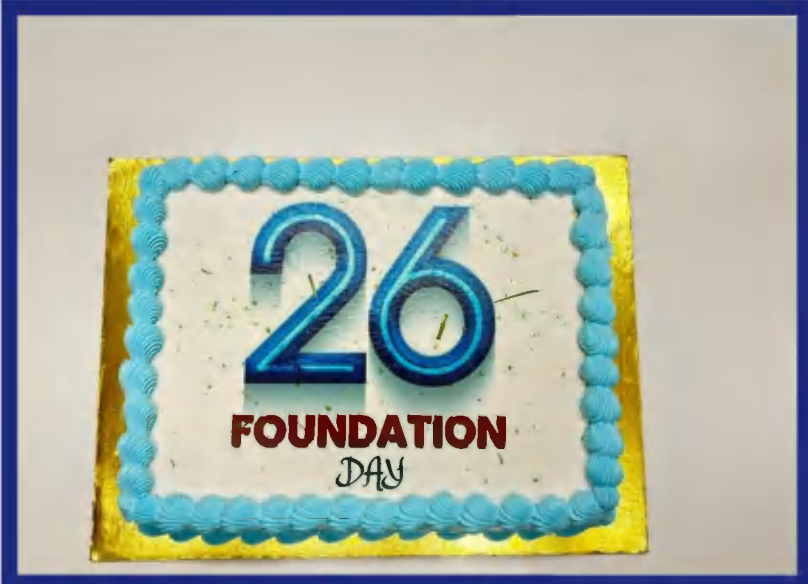
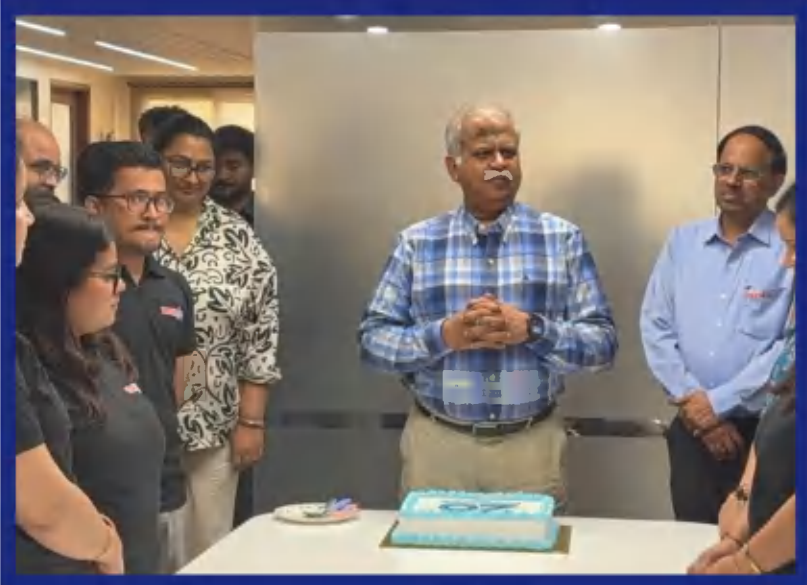
- ISO 27001:2022 (Information Security Management)
- ISO/IEC 20000-1:2018 (IT Service Management)
- ISO 45001:2018 (Occupational Health & Safety)
- **CMMI Level 3** (Software Process Maturity)

- WETEX Dubai
- Hexagon Design & Engineering User Conference India 2025
- Global Steel Summit 2025
- Indian Navy seminar on "Cyber Attacks on Maritime Sector & National Security"
- Engagement with Hon'ble MoS MeitY Shri Jitin Prasada

Celebrating 26 Years with our People



Philych-1000



Multi-vertical, multi-margin technology platform

Four individual verticals reduce single-market exposure; each with defensive OEM relationships and Make-in-India indigenisation levers.

Secured Client Relations

300+ clients concentrated in India's strategic sectors — **DRDO, ISRO**, the three armed services and state power utilities. Relationships are sticky and multi-decade: Tata Power Delhi a continuous user since 2003, MSEB running 110 deployed licences.

Order book and Guidance

Currently 35 Cr Orders In Hand; **Annual Growth Rate of 30% - Revenue, EBITDA, PAT** - expected over next 3 years.



Structural tailwinds across Tech industry

Power distribution automation, engineering software 21% CAGR, cybersecurity 16% CAGR, India semiconductor design ecosystem is in a build-out phase.

Category-leading positions in core products

CYME commands ~80-90% of Indian power-distribution utilities and Primtech ~70-80% of EHV substation design, reinforced by a near-monopoly in utility system integration. These positions built over 25 years are structurally hard to displace.

Optionality

Cross-vertical synergies, international expansion across **7** active markets, Kaynes-anchored semiconductor subsidiary, and a services-led pivot all represent unpriced upside.

THANK YOU



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